

December 14, 2017

Plan Year 2018

Special Enrollment Period



Blue Cross and Blue Shield of Texas (BCBSTX) Producer Training on Validation & Enrollment Processes for Non-Marketplace (Off Exchange) Policies

A Division of Health Care Service Corporation, a Mutual Legal Reserve Company, an Independent Licensee of the Blue Cross and Blue Shield Association



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LEARNING OBJECTIVES





After this training, you will be able to:

- Explain the Special Enrollment Period (SEP) validation process to your clients.
- Describe the SEP process for both online and paper applications.
- Understand the types of documents required for qualifying events.
- Support clients with discontinued 2017 BCBSTX QHPs and understand their options
- Know how to affirm you completed this training.
- Access and utilize the supporting materials.



APPLYING FOR ENROLLMENT

Special Enrollment Period Defined

Applying Online: The Retail Shopping Cart

Applying via Paper App

Tips for Clients with Discontinued 2017 QHPs

Special Enrollment Qualifying Event: One-Time Use

Producer Role for Submitting Documents

Using the Retail Producer Portal to Submit Applications & Documents





Special Enrollment Period Defined

A **Special Enrollment Period (SEP)** is a time outside of the Open Enrollment Period (OEP) in which your client can sign up for health coverage or apply for a different plan due to a **qualifying life event**.

An SEP is available year round for individuals who meet the criteria and apply within the event's window (often, 60 days post event).

Examples include:

- Marriage
- Birth or adoption of a child
- Losing job-based health care coverage
- Plan was discontinued by issuer/carrier

Except for one off-exchange plan, our 2017 QHP portfolio was discontinued. These discontinued plans end on December 31, 2017. This means most of your BCBSTX retail ACA clients qualify for special enrollment through March 1, 2018. (See pages 12-16 for details.)

Applying Online: the Retail Shopping Cart

This year, your clients can apply for special enrollment ONLINE via our Retail Shopping Cart!

Those applying for special enrollment will need to complete the following for both online and paper enrollment:

- ✓ Select a qualifying event
- ✓ Enter the date of the event
- Upload (or attach) qualifying event documentation

Special Enrollment Period You may be able to buy a health care plan during the Special Enrollment Period(SEP).					
Your Special Enrollment Period? Your Life Event Proof Your Next Steps If you are applying for coverage during a Special Enrollment Period or "SEP" (an opportunity to enroll outside of Open Enrollment), you may request coverage if you have experienced one or more of the qualifying the events listed below during the last 60 days (check all that apply). Your Life Event Proof acceptable proof of a sceptable proof these qualifying events. First, save your records so you can attach them now. Then, shop for the plan that's right for you. Please note, failure to provide acceptable proof of these qualifying events.					
O F	Please check this box if you've received a no	tice saying your current 2017 BCBSIL health care plan	will not be offered in 201	8.	
Qual	ifying Event for SEP				
	eligible for health insurance during the sp r more of these qualifying life events with	ecial enrollment period, you must have experienced the past 60 days.			
Chec	k all that apply:				
	I and/or my dependent(s) lost Minimum E	ssential Coverage:		mm/dd/yyyy	
	I gained or became a dependent due to marriage on:				
	I gained or became a dependent due to birth, adoption, placement for adoption, foster care or court-order on:				
	An error occurred in my previous health plan enrollment, or I have adequately demonstrated that my previous health plan or issuer substantially violated a material provision of its contract with me, as of:				
	The Health Insurance Marketplace has determined that I or my dependents am/are newly eligible or ineligible for payments of the advanced premium tax credit, or have a change in cost-sharing eligibility, or misconduct by a non-Marketplace entity as of.				
	I gained access to new health plan options because of a permanent move on:				
	My current policy is ending on a date other	r than December 31st, which is:		mm/dd/yyyy	
	Other qualifying event. If you do not see y center at 1-855-404-2227.	our circumstance listed, please work with your agent o	r contact our sales	mm/dd/yyyyy	

Cancel

Applying Online: the Retail Shopping Cart

When your client selects a qualifying event, the "Add Supporting Document" screen provides helpful information on the documents required to qualify for that event.

Accepted file formats include .png .jpeg, .jpg and .gif, which are all image files. We also accept .pdf files.



Note: Applicants can submit multiple files. The total combined size of all submitted files must be less than 20 MB in size.

Applying Online: the Retail Shopping Cart

If your client selects an on-exchange plan for special enrollment while using the BCBSTX Retail Shopping Cart, your client will be transferred to healthcare.gov to complete the enrollment process.

CMS now validates the SEP eligibility for several life events including:

- ✓ Permanent move
- ✓ Loss of minimum essential coverage
- ✓ Medicaid/CHIP denial
- ✓ Adding a dependent due to marriage
- ✓ Adding a dependent through adoption, foster care, child support or court order

Submit on-exchange SEP documents to the Marketplace, *not BCBSTX*.

For more on-exchange SEP information, see CMS's <u>Resources for</u> <u>Agents and Brokers in the Health Insurance Marketplaces site</u>.

Applying via Paper App

We recommend that your clients apply for special enrollment through the Retail Shopping Cart. Paper applications often require outreach. Online enrollment ensures that all required information is submitted. If that option doesn't work for you or your clients, use a 2018 BCBSTX off-exchange paper application in English or Spanish.



Applying via Paper App

Complete

Complete paper application in <u>English</u> or <u>Spanish</u>.

Validate

Have your client gather the documents for his or her qualifying life event.

Submit

Send the ENTIRE application (all pages!) and documents **together** to BCBSTX in **one** of three ways:

- FAX 888-697-0686
- MAIL BCBSTX Individual Enrollment PO Box 3236 Naperville, IL 60566-7236
- ONLINE Retail Producer Portal (see page 18 for details)

	ME OFFICE USE ONI
2018 Individual Plan	ME OFFICE USE ON
New Application or Change in Coverage	
io help us process your Application promptly, follow the instructions. Print all answers in blue or black ink. Pencil will not be accepted.	
2 Make sure you personally sign the Application as the Primary Applicant.	
3 If it is necessary to correct any errors, simply cross off what is incorrect and write your initials next to the correct information	on.
4 Please do not use correction fluid or tape.	
Nease submit your Application via mail or fax or by calling an agent of Blue Cross and Blue Shield of Texas (BCBSTX), a division of corporation, at 800-531.4456. Please complete the entire Application including the selection of a Payment/Billing Methods in S tote: If you are applying during a Special Enrollment Period (SEP), proof of a qualifying event must be included to complete you rovide appropriate SEP documentation will delay processing of the Application.	ections D & E. Please
f you are working with a BCBSTX agent, please remember to include the name of your agent on the back of this Application.	
APPLY ONLINE bcbstx.com (Only available during Open Enrollment.)	
APPLY BY MAIL Blue Cross and Blue Shield of Texas - Attn: Individual Enrollment, P.O. Box 3236, Naperville, IL 60566–7236	
APPLY VIA FAX 888-697-0686	
f you have any questions, please call your agent or call BCBSTX toll-free at 800-531-4456.	
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Except for one off-exchange plan, our 2017 QHP portfolio was discontinued. This means most of your BCBSTX retail clients qualify for a special enrollment.

Their qualifying event is:

Lost Minimum Essential Coverage (MEC): Involuntary loss due to reasons other than non-payment of premium or rescission

For this event, the event date is the last day of coverage, which is: December 31, 2017

The Special Enrollment period for discontinued plans is:

Within 60 days BEFORE or AFTER the qualifying event

These BCBSTX retail clients can enroll in a new plan through March 1, 2018.

ONLINE APPLICATIONS

If your client uses the discontinued BCBSTX plan event to qualify for special enrollment, the client doesn't have to upload verification documents during the online enrollment process.

BE SURE TO SELECT THIS BUTTON, which says, "Please check this box if you've received a notice saying your current 2017 BCBSTX health care plan will not be offered in 2018."

This triggers our processors to check our list of discontinued members.



PAPER APPLICATIONS

If your client uses the discontinued BCBSTX plan event to qualify for a special enrollment, the client doesn't have to include any verification documents with the paper application.

The client should select the first two boxes for the qualifying event and use 12-31-2017 as the DATE OF EVENT.

This triggers our processors to check our list of discontinued members.

Member I	#:	
2018 Individual Plan	HOME OFFICE USE	ONI
New Application or Change in Covera	ge	
o help us process your Application promptly, follow the instructions.		
Print all answers in blue or black ink. Pencil will not be accepted.		
2 Make sure you personally sign the Application as the Primary Applicant.		
3 If it is necessary to correct any errors, simply cross off what is incorrect and write your initials next to the	e correct information.	
4 Please do not use correction fluid or tape.		
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ONLINE & PAPER APPLICATIONS

For clients with discontinued 2017 plans, be sure to accurately and completely fill

out Section G of the paper app or the "Other Coverage" section of the online app. Here, members include their BCBSTX membership information, which allows them to bypass the SEP documentation process.

• •					
completely fill	APPLICANT NAME	NAME ON PREVIOUS POLICY (IF APPLI	CABLE) MEMBE	R/GROUP NUMBER (OPTIONA	
completely fill	APPLICANT NAME	NAME ON PREVIOUS POLICY (IF APPLI	CABLE) MEMBE	R/GROUP NUMBER (OPTION	
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FocusCare Bronze 209	LIST ALL COVERAGE THAT WILL BE REPLACED	D			
<u>Details</u>	INSURED	NAME OF COMPANY	POLICY NUMBER	TERMINATION D	
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04	If "Yes" is indicated above, you intend to lapse or	MENT OF ACCIDENT AND SICKNESS INSURANCE otherwise terminate existing accident and sickness insura			
Other Coverage	the new contract.	ould be aware of and seriously consider certain factors wi sent insurer or its agent regarding the proposed replacen			
Does any person applying for coverage currently have, or did they p coverage with any other insurer or coverage under a tax supported of	also be seen to be the term of the sector sector and	lerstand all the relevant factors involved in replacing you		, and a start of the second start of the	
insured, spouse or as a dependent?" Yes No If "Yes" please complete the following:	 If after due consideration, you still wish to terminate your present contract and replace it with new coverage, be certain to truthfully and completely answer all questions on this Application concerning any person applying for coverage. Failure to include all material information on any Application may provide a basis for BCBSTX to deny any fut claims and to refund your premium as though your contract had never been in force. After the Application has been completed and before you sign it, re-read it carefully to certain that all information has been properly recorded. 				
Sarah Masters Group Number (optional)		certain tria an information has been propeny recorded. a. It is recommended that you not terminate your present contract until you are certain that your Application for the new contract has been accepted by BCBSTX.			
Replacement of Coverage Will this insurance replace any health insurance currently in force?*			T		
O Yes ® No			_		
Special Communication Materials					
Special Communication Materials Sarah Masters (PRIMARY) Do you have a diability affecting your ability to communicate or read? * Ses ® No					

Section G: Other Coverage Information

PLEASE COMPLETE THE FOLLOWING

MEDICARE, TO THE EXTENT PERMITTED BY LAW, EITHER AS A PRIMARY INSURED, SPOUSE OR AS A DEPENDENT?

DOES ANY PERSON APPLYING FOR COVERAGE CURRENTLY HAVE OR DID THEY PREVIOUSLY HAVE WITHIN THE LAST 5 YEARS. BCRSTX COVERAGE OR HEALTH

OR MAJOR MEDICAL INSURANCE COVERAGE WITH ANY OTHER INSURER, OR COVERAGE UNDER A TAX SUPPORTED OR GOVERNMENT PROGRAM, INCLUDING

Special Enrollment Qualifying Event: One-Time Use

For clients who qualify for an SEP, note these rules:

- Consumers using a qualifying event to enroll can use that specific event once. If they experience a new qualifying event, they qualify for a new SEP.
- Once consumers use a qualifying event for their SEP, they can't change their coverage even if they're within their SEP window (i.e., 60 days after the event).

For clients with *discontinued 2017 BCBSTX plans*, note these rules:

- If members accept mapped plans, or choose new plans during open enrollment, they can still use their loss of MEC for an SEP through March 1, 2018.
- Under most circumstances, existing QHP members that qualify for an SEP can change to any off-exchange plan they want (i.e., HMO to PPO or Silver to Bronze).
- There are restrictions for existing on-exchange QHP members. They can't move from one metallic to another in most cases.

Producer Role for Submitting Documents

- Producers SHOULD help their clients determine the correct document to upload (via the Retail Shopping Cart) or to include with the paper application.
- Your clients **MUST** select applicable qualifying life events and enter the <u>date of each event</u> when applying.
- Your clients SHOULD submit documents directly to us with a complete paper app, online via file upload or per outreach letters.
- We recommend enrolling online via the Retail Shopping Cart. However, producers MAY use the Retail Producer Portal to upload client applications and SEP documents together. (See the next page for details.)

Using the Portal to Submit Apps & Docs

If Producers use the **Retail Producer Portal** to submit SEP documents, follow these steps:

- After selecting the "E-Communication" tab, choose "Document Submission."
- Be sure the application and the validation documents are in <u>ONE</u> digital file that's no more than 10 MB* in size.
- From document types, select "SEP Documentation."
- 4. Navigate to the file.
- 5. Click "Submit."

Home	Client Info	E-Con	nmunicatio	on Qu	otes	Resources	Training	Incentives
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* Consider scanning documents in black and white and compressing the final file to stay under the 10 MB file size limit. Please review scanned documents for legibility before uploading.



CONTACTING APPLICANTS

When Outreach is Required

Overview of Document Request Process

Applicant Outreach



When Outreach Is Needed

- Consumers must submit validation documents that are required for their qualifying event to be eligible for an SEP.
- If no documentation is submitted, or if the wrong document is submitted with the application, we'll begin an outreach process.
- We will contact the applicant directly by mail.
- If the required validation documents are not received with the application, the applicant has 25 business days to provide them or the application will be withdrawn, resulting in no coverage for the applicant.

Overview of Document Request Process

When we receive a digital or paper application, our enrollment team checks for SEP documents. If the app is from a BCBSTX member that had a 2017 discontinued plan, no documentation is required.

For all other applicants, documentation is required. If none exist or are incorrect we'll follow these steps:

Timeline	Action
1 st through 3 rd Business Day	 Mail applicant a request letter with instructions on submitting the correct validation documents Pend application for a maximum of 25 business days
25 th Business Day	Mail applicant withdrawal letter if no valid documentation has been received, resulting in no coverage for applicant

* Days 1-3 activities could occur simultaneously.

BUSINESS DAY 1-3

Applicant Outreach

REQUEST LETTER no *or* insufficient documentation with application

Within days of identifying missing documents, our enrollment team will send a letter to your client about the verification requirement.

The letter provides instructions on what your client should do next.

Dear

We have received your application with a Special Enrollment Period (SEP) selected. We need documentation to confirm your eligibility for an SEP.

Your next steps:

- Find your SEP reason on the attached form and check the box
- Send us a copy of your support document(s) for your SEP, and the form, within 25 business days of the date of this letter
- Mail it to the address above or fax it to 800-279-7419, or
- If you applied online through bcbs<xx>.com, follow these steps:
 - 1. Log back into your account at: retailweb.hcsc.net/retailshoppingcart/<XX>/census
 - 2. Select "Shopping Cart"
 - Go to the Individual and Family Applications tab, select "Add My Proof" to the application that is "Pending Verification"

Our next step:

- Review your information when we receive it and let you know if we need anything else, or
- Withdraw your application if we do not receive your documents in time

If you are not able to complete this request by the due date, you may still be able to re-apply.

Our goal is to serve your health care coverage needs through all of life's changes. If you have any questions, our team stands ready to help.

Sincerely,

Your Customer Advocates

BUSINESS DAY 1-3

Applicant Outreach

SEP CHECKLIST / FORM

With the SEP documentation request letter, a form will be included. It provides a list of possible documents per life event.

Your client submits only ONE DOCUMENT from the list unless otherwise specified.

The verification document must include the DATE the event occurred.

The verification document must be MAILED or FAXED to BCBSTX. It can also be UPLOADED via the Retail Producer Portal. (See pages 11 and 18 for details.)



BlueCross BlueShield of Texas

POBox 3238 Naperville, IL 60566-7238 Address Service Requested

Required Documentation for Special Enrollment Period

A Special Enrollment Period (SEP) is a period during which an eligible individual may enroll in an individual plan or change from one plan to another as a result of one of the following triggering events:

- Loss of minimum essential coverage;
- Marriage;
- · Birth, adoption, placement for adoption, or placement in foster care;
- Non-calendar year expiration of coverage;(Coverage expires on a date other than 12/31)
- Reaching maximum age for dependent coverage;
- · Access to new individual plans due to permanent move or change in service area; or,
- Other circumstances as determined by the Federal Marketplace.

A person enrolling as the result of a triggering event must provide:

- Proof that the triggering event occurred; and,
- Proof of the date the event occurred.

A list of documents accepted as proof of SEP eligibility appears below:

Check Box	Life Event	Required Documentation
	I and/or my dependent(s) lost minimum essential coverage for reasons other than non-payment or recession.	Letter from prior carrier or employer with coverage term date on company letterhead Discontinuation notice COBRA notice State continuation notice
	I lost employer contributions toward my healthcare premium	Letter from employer confirming loss of contributions Pay stubs confirming reduction in hours A letter from employer on company letterhead and signed by an officer/owner of the company indicating reduction in hour and loss of coverage
	I have exhausted my COBRA benefits	Certificate of Creditable Coverage COBRA "Termination of Coverage" letter from insurer
	Dependent reached age 26	"Termination of Coverage" Letter from existing/prior insurer Birth certificate Driver's license State ID Military ID Passport
	I reached the maximum age	Birth certificate Driver's license State ID Military ID Passport
	I experienced legal separation or divorce	 Court-issued legal separation document or divorce decree (including date of separation, Judge's signature, and member's name)
	Death of policyholder	Death certificate Obituary

BUSINESS DAY 25

Applicant Outreach

WITHDRAWAL LETTER

On the 25th business day of receiving the application, we will withdraw it if we haven't received proof of SEP eligibility.

A withdrawal letter will be mailed on the 25th business day.

If you or your client then submits a new application, the effective date will be based on the submission of the *new* application, not the first application that was withdrawn.



BlueCross BlueShield of Texas PO Box 3238

Naperville, IL 60566-7238 Address Service Requested

<Full Name> <Address Line1> <Address Line2> <City>, <State> <Zip Code> January 31, 2018

Subject: About your Special Enrollment Period

Member ID: <ID Number>

To contact us: 1-866-520-2507

Dear <Full Name>.

We have not received the requested documentation regarding your Special Enrollment Period. Your application has been withdrawn as of MM/DD/YYYY.

Your next step:

- Contact our Sales department to determine if you are still within the allowable timeframe to apply for coverage.
- Mail it to the address above or fax it to 888-697-0686.

Our next step:

- Review your account
- Mail you a refund check if due

Our goal is to serve your health insurance needs through all of life's changes. If you have any questions, our team stands ready to help.

Sincerely,

Your Customer Advocates Blue Cross and Blue Shield of Texas

We're happy to provide our letters, at no cost, in Spanish, Tagalog, Chinese, Navajo, or Braille.

- Español: Para asistencia en Español, por favor llame al numero ubicado en la parte posterior de su tarjeta de identificación.
- Tagalog: Upang humingi ng tulong sa Tagalog, paki tawagan ang numero na nakasulat sa inyong kard.
- 中文:如果需要中文幫助,請撥打您卡上的電話號碼。
- Dine: Dinék'ehji áka'a'doowooł binityé, t'áá shóodi koji hodíilnih béésh bee hane'i bi numbo bee néé ho'dólzinigii binityé nanitinigii bine'déé' bikáá

BCBSTX.com

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REQUIRING DOCUMENTS FOR SEP LIFE EVENTS





REQUIRING DOCUMENTS FOR SEP LIFE EVENTS

DATE OF EVEN

DATE OF EVENT

DATE OF EVENT

DATE OF EVEN

57330 1017



plan or issuer substantially violated a material provision of its contract with me, as of:

6. I gained access to ew health plan options because of a permanent move on:

7. My current policy i ending on a date other than December 31st, which is:

non-Marketplace Intity as of:

center at 800-531-456. ¹Can apply 60 days in advance.

5. The Health Insurar ce Marketplace has determined that I or my dependents am/are newly eligible or ineligible for payments of the al vanced premium tax credit, or have a change in cost-sharing eligibility, or misconduct by a

8. Other qualifying event. If you do not see your circumstance listed, please work with your agent or contact our sales

The following slides list the types of documents your clients must provide when applying for coverage under a special enrollment life event.

These are organized by the numbered SEP categories listed on the first page of the offexchange enrollment application.

1. Loss of Minimum Essential Coverage

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
I and/or my dependent(s) lost minimum essential coverage for reasons other than non-payment or rescission	 Letter from prior insurer or employer with coverage termination date on company letterhead Discontinuation notice COBRA notice State continuation notice
I lost employer contributions toward my healthcare premium	 Letter from employer confirming loss of contributions A letter from employer on company letterhead and signed by an officer/owner of the company indicating reduction in hours and loss of coverage along with pay stubs confirming reduction in hours
I have exhausted my COBRA benefits	 Certificate of Creditable Coverage COBRA "Termination of Coverage" letter from insurer

1. Loss of Minimum Essential Coverage

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation	
REACHING THE MAXIMUM AGE Dependent turns 26 and is no longer covered on parent's plan	 "Termination of Coverage" letter from existing/prior insurer indicating dependent is not an eligible dependent OR Proof of prior coverage AND one of the following: Birth certificate Driver's license State ID Military ID Passport 	
LEGAL SEPARATION Legal separation without losing coverage doesn't qualify	 Court-issued legal separation document including date of separation, judge's signature and member's name 	
DIVORCE Divorce without losing coverage doesn't qualify	 Court-issued divorce decree including date of divorce, judge's signature and member's name Notarized Domestic Partner Termination form 	
DEATH OF THE POLICYHOLDER	Death CertificateObituary	

2. New Dependent Due to Marriage

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation*
	Marriage license or certificate
MARRIAGE	AND
	Proof of MEC from at least one partner, which includes carrier coverage cancellation and certificate of creditable coverage
	A joint notarized affidavit indicating that the common-law marriage exists and the date the couple met the state's definition of common law marriage
	AND
COMMON-LAW MARRIAGE	Supporting documentation that shows that the couple are common law partners (i.e., proof of joint bank account, joint tax return, etc.)
	AND
	Proof of MEC from at least one partner, which includes carrier coverage cancellation and certificate of creditable coverage

* Documentation must indicate marriage occurred within 60 calendar days of application. The proof of MEC must show coverage for at least one day in the 60 days prior to the date of marriage.

3. New Dependent

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation
BIRTH	Birth certificate Proof of live birth from a hospital
ADOPTION OR PLACEMENT FOR ADOPTION	 Birth certificate that includes the name of the adopting parent A certificate with the date of adoption Court documents showing placement for adoption A notarized statement by the adoption agency that adoption proceedings have been initiated and that the child has been placed for adoption
FOSTER CARE	Court document from the authorizing agency showing responsibility for foster care
COURT ORDERED DEPENDENT COVERAGE	Court documents showing court-ordered dependent coverage

4. Enrollment Error or Violation

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation
An error occurred in my previous health plan enrollment, or I have adequately demonstrated that my previous health plan or issuer substantially violated a material provision of its contract with me.	 Letter from the Federal Marketplace on letterhead Letter from insurer on letterhead

5. Changes to APTC Status or Entity Misconduct

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
The Health Insurance Marketplace has determined that I or my dependents have a change in eligibility for the Advanced Premium Tax Credit (APTC) or in cost-sharing eligibility	Letter from the Federal Marketplace on letterhead

6. Permanent Move

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation
I gained access to new health plan options because of a permanent move	 ONE of the following: Driver's license State ID Utility bill Property tax bill Rental, lease or mortgage agreement Vehicle registration USPS "change of address" receipt or documentation AND Either proof of at least one day of minimum essential coverage in the past 60 days before the permanent move or has lived outside the US (or a US territory) at the time of the permanent move

7. Current Policy Ending

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
My current policy is ending on a non-calendar year end date (a date other than December 31)	 Discontinuation notice State continuation notice COBRA notice Letter from other insurer on insurer letterhead Carrier coverage cancellation notice or certificate of creditable coverage Renewal letter from carrier or written verification from producer/agent

8. Other

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event, depending on the event

Event	Documentation
OTHER EXCEPTIONAL CIRCUMSTANCES	Proof of the triggering event and the date of the triggering event
LOST MEDICAID PREGNANCY COVERAGE	 Recent Medicaid/CHIP denial confirming application was submitted within open enrollment Renewal letter from insurer Written verification from producer
LOST MEDICAID'S MEDICALLY NEEDY COVERAGE	Proof of loss of coverage
BEGINNING OR CONCLUDING SERVICE IN AMERICORPS PROGRAMS	 Certificate of Release or Discharge from Active Duty Valid Military ID



EXAMPLES

Qualifying Event: Marriage Qualifying Event: New Baby Qualifying Event: Job Loss




EXAMPLES

Qualifying Event: Marriage

- Pete and Allison get married
- They both apply for coverage

What document do they include with their special enrollment application?



EXAMPLES

Qualifying Event: Marriage

They should submit **ONE** document from this list:

- Marriage license or certificate
- Notarized affidavit of common law marriage

The document submitted must include the DATE the event occurred.

Also, Pete or Allison must show that he or she had Minimum Essential Coverage for at least 1 day in the 60 days prior to their marriage date.

Qualifying Event: New Baby

- Sara and Juan are married and have an existing policy with BCBSTX.
- Sara gives birth on August 1 to a new baby, Grace.
- Sara and Juan apply for coverage for Grace.

What document do they include with Grace's special enrollment application?

Qualifying Event: New Baby

They should submit a **birth certificate**.

If Sara and Juan gained a dependent due to adoption or foster care, they should submit the appropriate document:

- Birth certificate that includes the name of the adopting parent(s)
- Adoption papers
- Guardianship papers
- Dependency verification letter
- Evidence of medical guardianship

The document submitted must include the **DATE** the event occurred.

Qualifying Event: Job Loss



- John loses his employer based coverage due to job loss.
- He has 60 days from the loss of the coverage to select a new individual plan.

What document does John include with his special enrollment application?

Qualifying Event: Job Loss



John could submit **ONE** document from this list:

- Letter from prior CARRIER with coverage termination date on company letterhead
- Letter from prior EMPLOYER with coverage termination date on company letterhead
- Discontinuation notice
- COBRA notice

The document submitted must include the **DATE** the event occurred.



REMINDERS & RESOURCES FOR YOUR CLIENTS

Online Tools and Resources

The Importance of Preventive Care





REMINDERS & RESOURCES FOR YOUR CLIENTS





The Importance of Preventive Care

Routine health care including screenings, check-ups and patient counseling may help prevent or detect illnesses or other health problems. Preventive health services may help your clients manage their health at little or no cost to them when in network.

Preventive Care Services May Include:

- ✓ Blood pressure, diabetes and cholesterol tests
- ✓ Cancer tests, such as mammograms and colonoscopies
- ✓ Well-baby and well-child visits, from birth to age 21
- **∨** Vaccines, flu and pneumonia shots
- **√** Care for healthy pregnancies





WHY do you have to affirm completion?

WHO has to affirm completion and by WHEN?

HOW and WHERE do EXISTING PRODUCERS affirm completion?

HOW and WHERE do NEW PRODUCERS affirm completion?





WHY do you have to affirm completion?

Because our producers are so integral to the enrollment process, it's critical that you're fully up-to-speed **so that you can assist your clients** with paper or online enrollment as well as submitting documents.

WHO has to affirm completion and by WHEN?

Existing Producers Existing BCBSTX writing Producers and Subproducers must complete the SEP training and affirm they completed it **by Feb. 15, 2018**. Producers will not be compensated for plan year 2018 policies if the producer of record didn't complete and affirm the SEP training by Feb. 15, 2018.

New Producers Producers and Subproducers onboarded after Feb. 15, 2018 must complete the SEP training and affirm they completed it within 30 days of receiving their Welcome email from our Producer Administration team. Producers will not be compensated for plan year 2018 policies if the producer of record didn't complete and affirm the SEP training within the 30-day period.

This is an annual requirement. We reserve the right to change compensation in accordance with the terms of your contract.

HOW and WHERE do EXISTING PRODUCERS affirm completion?



2. Select the "Producer Services" link at the top of the page.

 Log in to Blue Access for Producers. If you are a subproducer, be sure to log in using your own 9-digit BCBSTX-issued producer number and password, not that of your agency's. The affirmation must be made by the writing producer/subproducer.



HOW and WHERE do EXISTING PRODUCERS affirm completion?

- 3. Click on "SEP Training Affirmation" link.
- **4.** Read the affirmation language and click on the green **"Submit"** button.





Existing Producers & Subproducers: Be sure to affirm your training <u>by Feb. 15, 2018</u>

HOW and WHERE do NEW PRODUCERS affirm completion?

Newly contracted producers and onboarded subproducers will be sent a Welcome email that will include a link to the SEP training and a Microsoft[™] Excel[™] spreadsheet for affirming the completion of the training. The Excel file has only four fields that should be completed and sent back to our Producer Administration team via email at <u>Producer Service Center@hcsc.net</u>.

Normal Normal Workbook Views	Ruler Formula Bar Gridlines Headings Show	R Zoom 100% Zoom to Selection Zoom	New Window Split	Save Switch Macros
E16 -	fx Show	200111	WINDOW	Macros
This Special Enrollment Period training is for Producers associated with Health Care Service Corporation, a Mutual Legal Reserve Company ("HCSC"), which operates through its Blue Cross and Blue Shield of Illinois, Blue Cross and Blue Shield of Montana, Blue Cross and Blue Shield of New Mexico, Blue Cross and Blue Shield of Oklahoma and Blue Cross and Blue Shield of Texas divisions (each a "BCBS Plan"). By submitting this document, the submitter affirms he or she has fully reviewed the Special Enrollment Period training for Individual business and understands this requirement is exclusive to HCSC and does not substitute for and is in addition to the Federally Facilitated Marketplace (On Exchange) training administered by the Centers for Medicare & Medicaid Services (CMS).				
10 Digit NPN	l	.ast Name	First Name	Curriculum Completion Date
Upon completion, please email th <u>Producer Service Center@hcsc.r</u>				

New Producers & Subproducers Onboarded after Feb. 15, 2018: Affirm your training <u>within 30 days of receiving your Welcome Email</u>.



ACCESSING SEP MATERIALS

CLICK ON ANY OF THE FOLLOWING TO OPEN (must have internet access)

- > 2018 BCBSTX Off Exchange Enrollment Application in English & Spanish
- <u>Required Documentation Guide</u> (for Producers, not Consumers)
- <u>Required Documentation Flier</u> (for Consumers)







end of training

THANK YOU for your time & attention

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