## Plan Year 2018

## **Special Enrollment Period**



Blue Cross and Blue Shield of Illinois (BCBSIL)
Producer Training on Validation & Enrollment Processes
for Non-Marketplace (Off Exchange) Policies



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## **LEARNING OBJECTIVES**



### **LEARNING OBJECTIVES**

## After this training, you will be able to:

- Explain the Special Enrollment Period (SEP) validation process to your clients.
- Describe the SEP process for both online and paper applications.
- ✓ Understand the types of documents required for qualifying events.
- ✓ Support clients with discontinued 2017 BCBSIL QHPs and understand their options
- ✓ Know how to affirm you completed this training.
- ✓ Access and utilize the supporting materials.





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## **Special Enrollment Period Defined**

A Special Enrollment Period (SEP) is a time outside of the Open Enrollment Period (OEP) in which your client can sign up for health coverage or apply for a different plan due to a qualifying life event.

An SEP is available year round for individuals who meet the criteria and apply within the event's window (often, 60 days post event).

## **Examples include:**

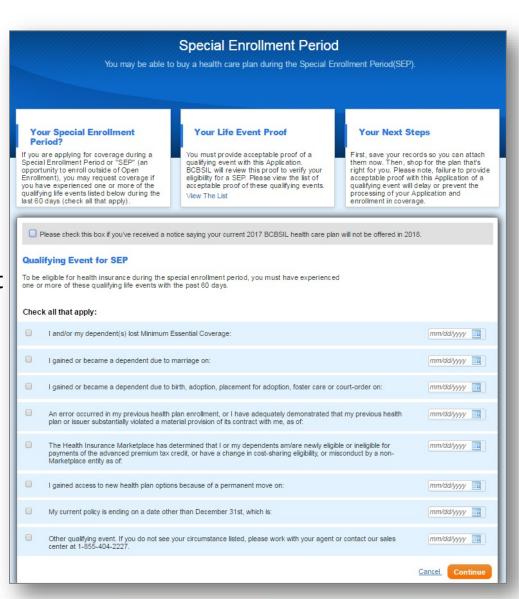
- Marriage
- Birth or adoption of a child
- Losing job-based health care coverage
- Plan was discontinued by issuer/carrier
   Except for one off-exchange plan, our 2017 QHP portfolio was discontinued. These discontinued plans end on December 31, 2017. This means most of your BCBSIL retail ACA clients qualify for special enrollment through March 1, 2018. (See pages 12-16 for details.)

# **Applying Online: the Retail Shopping Cart**

This year, your clients can apply for special enrollment ONLINE via our Retail Shopping Cart!

Those applying for special enrollment will need to complete the following for both online and paper enrollment:

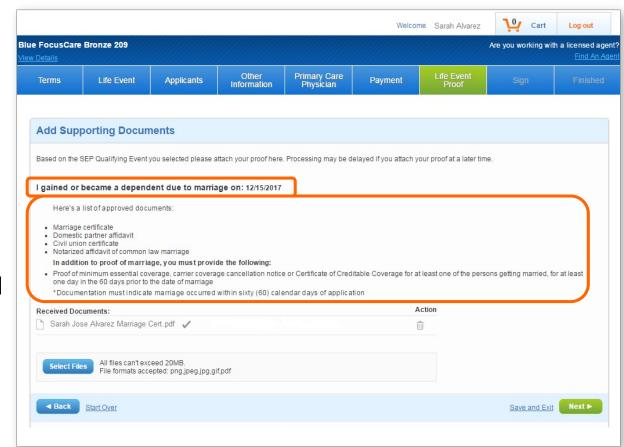
- Select a qualifying event
- Enter the date of the event
- Upload (or attach) qualifying event documentation



## **Applying Online: the Retail Shopping Cart**

When your client selects a qualifying event, the "Add Supporting Document" screen provides helpful information on the documents required to qualify for that event.

Accepted file formats include .png .jpeg, .jpg and .gif, which are all image files. We also accept .pdf files.



Note: Applicants can submit multiple files. The total combined size of all submitted files must be less than 20 MB in size.

## **Applying Online: the Retail Shopping Cart**

If your client selects an on-exchange plan for special enrollment while using the BCBSIL Retail Shopping Cart, your client will be transferred to healthcare.gov to complete the enrollment process.

CMS now validates the SEP eligibility for several life events including:

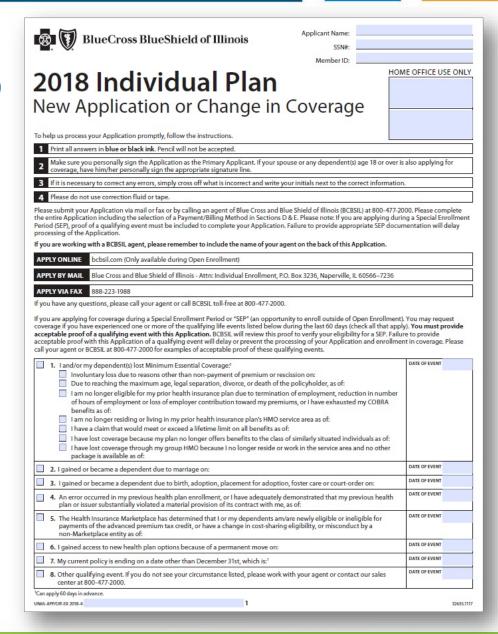
- √ Permanent move
- √ Loss of minimum essential coverage
- √ Medicaid/CHIP denial
- Adding a dependent due to marriage
- √ Adding a dependent through adoption, foster care, child support or court order.

Submit on-exchange SEP documents to the Marketplace, not BCBSIL.

For more on-exchange SEP information, see CMS's Resources for Agents and Brokers in the Health Insurance Marketplaces site.

## **Applying via Paper App**

We recommend that your clients apply for special enrollment through the Retail Shopping Cart. Paper applications often require outreach. Online enrollment ensures that all required information is submitted. If that option doesn't work for you or your clients, use a 2018 BCBSIL off-exchange paper application in English or Spanish.



## **Applying via Paper App**

## **Complete**

Complete paper application in **English** or **Spanish**.

#### **Validate**

Have your client gather the documents for his or her qualifying life event.

#### Submit

Send the ENTIRE application (all pages!) and documents **together** to BCBSIL in **one** of three ways:

FAX 888-223-1988

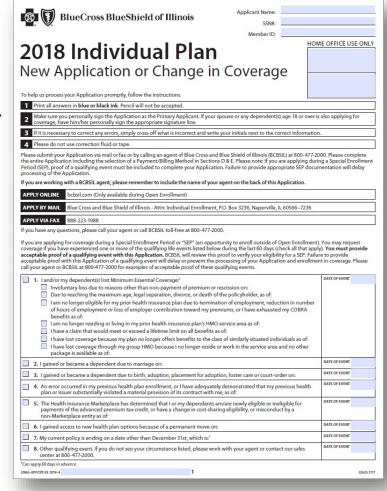
MAIL BCBSIL Individual Enrollment

PO Box 3236

Naperville, IL 60566-7236

**ONLINE** Retail Producer Portal

(see page 18 for details)



## Tips for Clients with Discontinued 2017 QHPs

Except for one off-exchange plan, our 2017 QHP portfolio was discontinued. This means most of your BCBSIL retail clients qualify for a special enrollment.

Their qualifying event is:

Lost Minimum Essential Coverage (MEC): Involuntary loss due to reasons other than non-payment of premium or rescission

For this event, the event date is the last day of coverage, which is:

December 31, 2017

The Special Enrollment period for discontinued plans is:

Within 60 days BEFORE or AFTER the qualifying event

These BCBSIL retail clients can enroll in a new plan through March 1, 2018.

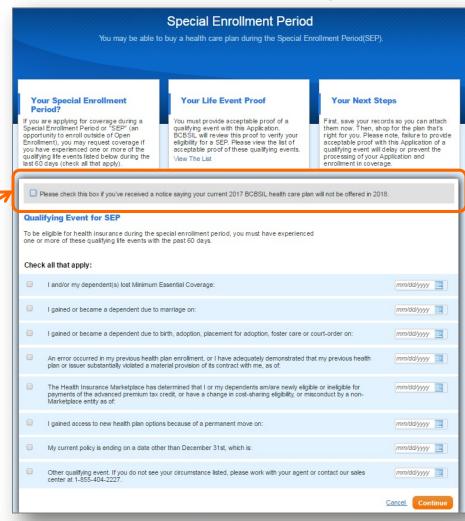
## Tips for Clients with Discontinued 2017 QHPs

#### **ONLINE APPLICATIONS**

If your client uses the discontinued BCBSIL plan event to qualify for special enrollment, the client doesn't have to upload verification documents during the online enrollment process.

BE SURE TO SELECT THIS BUTTON, which says, "Please check this box if you've received a notice saying your current 2017 BCBSIL health care plan will not be offered in 2018."

This triggers our processors to check our list of discontinued members.



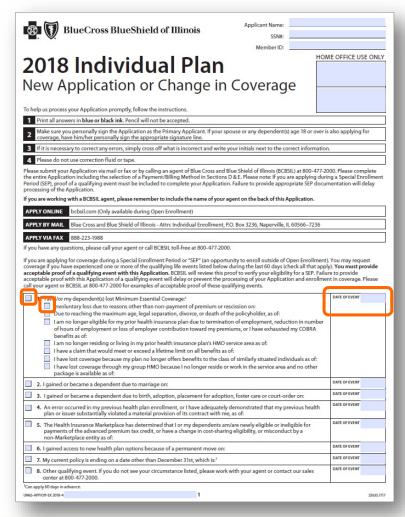
## Tips for Clients with Discontinued 2017 QHPs

#### PAPER APPLICATIONS

If your client uses the discontinued BCBSIL plan event to qualify for a special enrollment, the client doesn't have to include any verification documents with the paper application.

The client should select the first two boxes for the qualifying event and use 12-31-2017 as the DATE OF EVENT.

This triggers our processors to check our list of discontinued members.

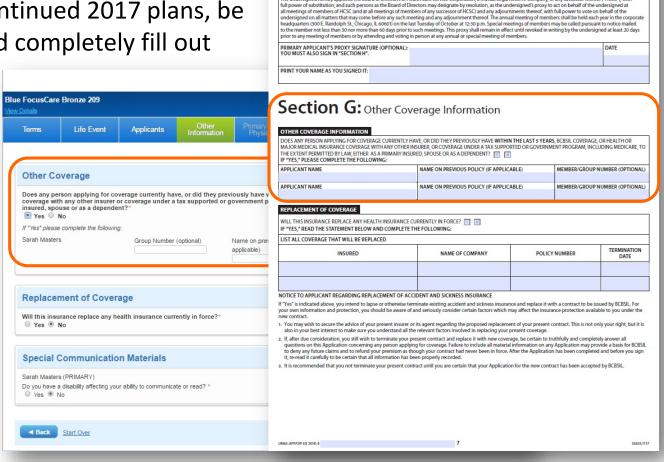


## **Tips for Clients with Discontinued 2017 QHPs**

#### ONLINE & PAPER APPLICATIONS

For clients with discontinued 2017 plans, be sure to accurately and completely fill out

Section G of the paper app or the "Other Coverage" section of the online app. Here, members include their BCBSIL membership information, which allows them to bypass the SEP documentation process.



**Section F:** Proxy Statement

he undersigned hereby appoints the Board of Directors of Health Care Service Corporation, a Mutual Legal Reserve Company, or any successor thereof ("HCSC"), with

PROXY STATEMENT

## **Special Enrollment Qualifying Event: One-Time Use**

### For clients who qualify for an SEP, note these rules:

- Consumers using a qualifying event to enroll can use that specific event once. If they experience a new qualifying event, they qualify for a new SEP.
- Once consumers use a qualifying event for their SEP, they can't change their coverage even if they're within their SEP window (i.e., 60 days after the event).

#### For clients with *discontinued 2017 BCBSIL plans*, note these rules:

- If members accept mapped plans, or choose new plans during open enrollment, they can still use their loss of MEC for an SEP through March 1, 2018.
- Under most circumstances, existing QHP members that qualify for an SEP can change to any off-exchange plan they want (i.e., HMO to PPO or Silver to Bronze).
- There are restrictions for existing on-exchange QHP members. They can't move from one metallic to another in most cases.

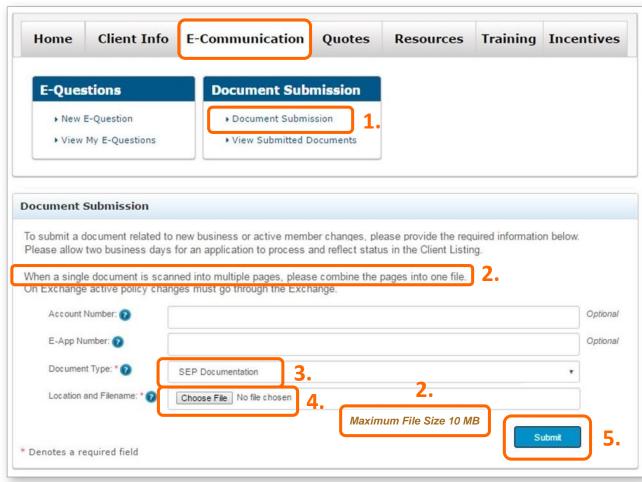
## **Producer's Role for Submitting Documents**

- Producers SHOULD help their clients determine the correct document to upload (via the Retail Shopping Cart) or to include with the paper application.
- Your clients MUST select applicable qualifying life events and enter the date of each event when applying.
- Your clients SHOULD submit documents directly to us with a complete paper app, online via file upload or per outreach letters.
- We recommend enrolling online via the Retail Shopping Cart.
  However, producers MAY use the Retail Producer Portal to
  upload client applications and SEP documents together.
  (See the next page for details.)

## **Using the Portal to Submit Apps & Docs**

If Producers use the Retail Producer Portal to submit SEP documents, follow these steps:

- After selecting the "E-Communication" tab, choose "Document Submission."
- 2. Be sure the application and the validation documents are in ONE digital file that's no more than 10 MB\* in size.
- From document types, select "SEP Documentation."
- 4. Navigate to the file.
- 5. Click "Submit."



<sup>\*</sup> Consider scanning documents in black and white and compressing the final file to stay under the 10 MB file size limit. Please review scanned documents for legibility before uploading.



## **CONTACTING APPLICANTS**



**Overview of Document Request Process** 

**Applicant Outreach** 



### **CONTACTING APPLICANTS**

## When Outreach Is Needed

- Consumers must submit validation documents that are required for their qualifying event to be eligible for an SEP.
- If no documentation is submitted, or if the wrong document is submitted with the application, we'll begin an outreach process.
- We will contact the applicant directly by mail.
- If the required validation documents are not received with the application, the applicant has 25 business days to provide them or the application will be withdrawn, resulting in no coverage for the applicant.

### **CONTACTING APPLICANTS**

## **Overview of Document Request Process**

When we receive a digital or paper application, our enrollment team checks for SEP documents. If the app is from a BCBSIL member that had a 2017 discontinued plan, no documentation is required.

For all other applicants, documentation is required. If none exist or are incorrect we'll follow these steps:

Timeline	Action	
1 <sup>st</sup> through 3 <sup>rd</sup> Business Day	<ol> <li>Mail applicant a request letter with instructions on submitting the correct validation documents</li> <li>Pend application for a maximum of 25 business days</li> </ol>	
25 <sup>th</sup> Business Day	Mail applicant withdrawal letter if no valid documentation has been received, resulting in no coverage for applicant	

<sup>\*</sup> Days 1-3 activities could occur simultaneously.

#### **BUSINESS DAY 1-3**

## **Applicant Outreach**

#### **REQUEST LETTER**

no *or* insufficient documentation with application

Within days of identifying missing documents, our enrollment team will send a letter to your client about the verification requirement.

The letter provides instructions on what your client should do next.

#### Dear

We have received your application with a Special Enrollment Period (SEP) selected. We need documentation to confirm your eligibility for an SEP.

#### Your next steps:

- Find your SEP reason on the attached form and check the box
- Send us a copy of your support document(s) for your SEP, and the form, within 25 business days of the date of this letter
- Mail it to the address above or fax it to 800-279-7419, or
- If you applied online through bcbs<xx>.com, follow these steps:
  - Log back into your account at: retailweb.hcsc.net/retailshoppingcart/<XX>/census
  - Select "Shopping Cart"
  - Go to the Individual and Family Applications tab, select "Add My Proof" to the application that is "Pending Verification"

#### Our next step:

- · Review your information when we receive it and let you know if we need anything else, or
- · Withdraw your application if we do not receive your documents in time

If you are not able to complete this request by the due date, you may still be able to re-apply.

Our goal is to serve your health care coverage needs through all of life's changes. If you have any questions, our team stands ready to help.

Sincerely.

Your Customer Advocates

#### **BUSINESS DAY 1-3**

## **Applicant Outreach**

#### **SEP CHECKLIST / FORM**

With the SEP documentation request letter, a form will be included. It provides a list of possible documents per life event.

Your client submits only ONE DOCUMENT from the list unless otherwise specified.

The verification document must include the DATE the event occurred.

The verification document must be MAILED or FAXED to BCBSIL. It can also be UPLOADED via the Retail Producer Portal. (See pages 11 and 18 for details.)



PO Box 3238 Naperville, IL 60566-7238 Address Service Requested

#### Required Documentation for Special Enrollment Period

A Special Enrollment Period (SEP) is a period during which an eligible individual may enroll in an individual plan or change from one plan to another as a result of one of the following triggering events:

- Loss of minimum essential coverage;
- Marriage;
- Birth, adoption, placement for adoption, or placement in foster care;
- Non-calendar year expiration of coverage; (Coverage expires on a date other than 12/31)
- · Reaching maximum age for dependent coverage;
- Access to new individual plans due to permanent move or change in service area; or,
- Other circumstances as determined by the Federal Marketplace.

A person enrolling as the result of a triggering event must provide:

- Proof that the triggering event occurred; and,
- Proof of the date the event occurred

A list of documents accepted as proof of SEP eligibility appears below:

Only one document from each section is required

Check Box	Life Event	Required Documentation
	I and/or my dependent(s) lost minimum essential coverage for reasons other than non-payment or recession.	COBRA notice
	I lost employer contributions toward my healthcare premium	Letter from employer confirming loss of contributions     Pay stubs confirming reduction in hours     A letter from employer on company letterhead and signed by an officer/owner of the company indicating reduction in hours and loss of coverage
	I have exhausted my COBRA benefits	Certificate of Creditable Coverage     COBRA "Termination of Coverage" letter from insurer
	Dependent reached age 26	Termination of Coverage" Letter from existing/prior insurer Birth certificate Driver's license State ID Military ID Passport
	I reached the maximum age	Birth certificate     Driver's license     State ID     Military ID     Passport
	I experienced legal separation or divorce	Court-issued legal separation document or divorce decree (including date of separation, Judge's signature, and member's name)
	Death of policyholder	Death certificate     Obituary

BCBSIL.com

#### **BUSINESS DAY 25**

## **Applicant Outreach**

#### WITHDRAWAL LETTER

On the 25<sup>th</sup> business day of receiving the application, we will withdraw it if we haven't received proof of SEP eligibility.

A withdrawal letter will be mailed on the 25<sup>th</sup> business day.

If you or your client then submits a new application, the effective date will be based on the submission of the <u>new</u> application, not the first application that was withdrawn.

## BlueCross BlueShield of Illinois

PO Box 3238 Naperville, IL 60566-7238 Address Service Requested

<Full Name>

<Address Line1> <Address Line2>

<City>, <State> <Zip Code>

January 31, 2018

Subject:

About your Special Enrollment Period

Member ID: <ID Number>

To contact us: 800-477-2000

Dear <Full Name>.

We have not received the requested documentation regarding your Special Enrollment Period. Your application has been withdrawn as of MM/DD/YYYY.

#### Your next step:

- Contact our Sales department to determine if you are still within the allowable timeframe to apply for coverage.
- Mail it to the address above or fax it to 888-223-1988.

#### Our next step:

- Review your account
- Mail you a refund check if due

Our goal is to serve your health insurance needs through all of life's changes. If you have any questions, our team stands ready to help.

Sincerely.

Your Customer Advocates

Blue Cross and Blue Shield of Illinois

We're happy to provide our letters, at no cost, in Spanish, Tagalog, Chinese, Navajo, or Braille

- Español: Para asistencia en Español, por favor llame al numero ubicado en la parte posterior de su tarjeta de identificación.
- Tagalog: Upang humingi ng tulong sa Tagalog, paki tawagan ang numero na nakasulat sa inyong kard.
- 中文:如果需要中文幫助、請撥打您卡上的電話號碼。
- Dine: Dinek'eh ji áka'a'doowoo l biniiyé, t'áá shóodi ko ji' hodíilnih béésh bee hane'i bi numbo bee néé ho'dólzínígíi biniiyé nanitinígíi bine'déé' bikáá'

#### BCBSIL.com

A Division of Health Care Service Corporation, a Mutual Legal Reserve Company, an Independent Licensee of the Blue Cross and Blue Shield Association





🐯 🚺 BlueCro	oss BlueShield of Illinois	Applicant Name: SSN#:		
		Member ID:		
	2018 Individual Plan			
New Applic	ation or Change i	n Coverag	Α	
		iii coverag		
	tion promptly, follow the instructions.			=
	black ink. Pencil will not be accepted.			_
2 Make sure you personally : coverage, have him/her pe	sign the Application as the Primary Applicant. If yo ersonally sign the appropriate signature line.	ur spouse or any dependent(s)	) age 18 or over is also applying for	╛
3 If it is necessary to correct	any errors, simply cross off what is incorrect and v	rite your initials next to the co	orrect information.	
4 Please do not use correction	on fluid or tape.			
the entire Application including	via mail or fax or by calling an agent of Blue Cross the selection of a Payment/Billing Method in Sect g event must be included to complete your Appli 1	ions D & E. Please note: If you a	are applying during a Special Enrollmer	nt
If you are working with a BCBSIL	agent, please remember to include the name of y	our agent on the back of this A	Application.	
APPLY ONLINE bcbsil.com (	Only available during Open Enrollment)			
APPLY BY MAIL Blue Cross a	nd Blue Shield of Illinois - Attn: Individual Enrollme	ent, P.O. Box 3236, Naperville, II	L 60566-7236	
APPLY VIA FAX 888-223-198	88			一
	e call your agent or call BCBSIL toll-free at 800-477	-2000.		_
If you are applying for coverage during a Special Enrollment Period or "SEP" (an opportunity to enroll outside of Open Enrollment). You may request coverage if you have experienced one or more of the qualifying life events listed below during the last 60 days (check all that apply). You must provide acceptable proof of a qualifying event with this Application. BCBSIL will review this proof to verify your eligibility for a SEP. Failure to provide acceptable proof of the service of the processing of your Application and enrollment in coverage. Please call your agent or BCBSIL at 800-877-2000 for examples of acceptable proof of these qualifying events.				
1. I and/or my dependent	s) lost Minimum Essential Coverage:		DATE OF EVENT	
Involuntary loss du	to reasons other than non-payment of premium			
	Due to reaching the maximum age, legal separation, divorce, or death of the policyholder, as of:  I am no longer eligiple for my prior health insurance plan due to termination of employment, reduction in number			
of hours of employ	nent or loss of employer contribution toward my			
benefits as of:	ing or living in my prior health insurance plan's H	MO service area as of:		
_	ould meet or exceed a lifetime limit on all benefi			
	because my plan no longer offers benefits to the through my group HMO because I no longer resi			
package is availabl		de or work in the service area o	and no other	
2. I gained or became a de	pendent due to marriage on:		DATE OF EVENT	
3. I gained or became a de	pendent due to birth, adoption, placement for ac	loption, foster care or court-or	der on:	
4. An error occurred in my plan or issuer substanti	previous health plan enrollment, or I have adequ lly violated a material provision of its contract wit	ately demonstrated that my pr th me, as of:	revious health DATE OF EVENT	
The Health Insurance M     payments of the advan     non-Marketplace entity	arketplace has determined that I or my dependen ed premium tax credit, or have a change in cost-s as of:	ts am/are newly eligible or inel haring eligibility, or misconduc	ligible for DATE OF EVENT	
6. I gained access to new h	ealth plan options because of a permanent move	on:	DATE OF EVENT	
7. My current policy is end	ng on a date other than December 31st, which is:		DATE OF EVENT	
8. Other qualifying event. center at 800-477-2000.	f you do not see your circumstance listed, please	work with your agent or contac	ct our sales DATE OF EVENT	
<sup>1</sup> Can apply 60 days in advance. UN65-APP/Off-EX 2018-4	1		32635.1	.1117

The following pages list the types of documents your clients must provide when applying for coverage under a special enrollment life event.

These are organized by the numbered SEP categories listed on the first page of the off-exchange paper enrollment application.

## 1. Loss of Minimum Essential Coverage

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
I and/or my dependent(s) lost minimum essential coverage for reasons other than non-payment or rescission	<ul> <li>Letter from prior insurer or employer with coverage termination date on company letterhead</li> <li>Discontinuation notice</li> <li>COBRA notice</li> <li>State continuation notice</li> </ul>
I lost employer contributions toward my healthcare premium	<ul> <li>Letter from employer confirming loss of contributions</li> <li>A letter from employer on company letterhead and signed by an officer/owner of the company indicating reduction in hours and loss of coverage along with pay stubs confirming reduction in hours</li> </ul>
I have exhausted my COBRA benefits	<ul> <li>Certificate of Creditable Coverage</li> <li>COBRA "Termination of Coverage" letter from insurer</li> </ul>

## 1. Loss of Minimum Essential Coverage (continued)

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation	
REACHING THE MAXIMUM AGE Dependent turns 26 and is no longer covered on parent's plan	<ul> <li>"Termination of Coverage" letter from existing/prior insurer indicating dependent is not an eligible dependent</li> <li>OR</li> <li>Proof of prior coverage AND one of the following:         <ul> <li>Birth certificate</li> <li>Driver's license</li> <li>State ID</li> <li>Military ID</li> <li>Passport</li> </ul> </li> </ul>	
LEGAL SEPARATION  Legal separation without losing coverage doesn't qualify	<ul> <li>Court-issued legal separation document including date of separation, judge's signature and member's name</li> </ul>	
DIVORCE Divorce without losing coverage doesn't qualify	<ul> <li>Court-issued divorce decree including date of divorce,</li> <li>judge's signature and member's name</li> <li>Notarized Domestic Partner Termination form</li> </ul>	
DEATH OF THE POLICYHOLDER	<ul><li>Death Certificate</li><li>Obituary</li></ul>	

## 2. New Dependent Due to Marriage

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation*
MARRIAGE	Marriage license or certificate  AND  Proof of MEC from at least one partner, which includes carrier coverage cancellation and certificate of creditable coverage
DOMESTIC PARTNER	Domestic partner affidavit or certificate  AND  Proof of MEC from at least one partner, which includes carrier coverage cancellation and certificate of creditable coverage
CIVIL UNION	Civil union license or certificate  AND  Proof of MEC from at least one partner, which includes carrier coverage cancellation and certificate of creditable coverage

<sup>\*</sup> Documentation must indicate marriage occurred within 60 calendar days of application. The proof of MEC must show coverage for at least one day in the 60 days prior to the date of marriage.

## 3. New Dependent

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation	
BIRTH	Birth certificate Proof of live birth from a hospital	
ADOPTION OR PLACEMENT FOR ADOPTION	<ul> <li>Birth certificate that includes the name of the adopting parent</li> <li>A certificate with the date of adoption</li> <li>Court documents showing placement for adoption</li> <li>A notarized statement by the adoption agency that adoption proceedings have been initiated and that the child has been placed for adoption</li> </ul>	
FOSTER CARE	Court document from the authorizing agency showing responsibility for foster care	
COURT ORDERED DEPENDENT COVERAGE	Court documents showing court-ordered dependent coverage	

## 4. Enrollment Error or Violation

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation
An error occurred in my previous health plan enrollment, or I have adequately demonstrated that my previous health plan or issuer substantially violated a material provision of its contract with me.	<ul> <li>Letter from the Federal Marketplace on letterhead</li> <li>Letter from insurer on letterhead</li> </ul>

## 5. Changes to APTC Status or Entity Misconduct

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
The Health Insurance Marketplace has determined that I or my dependents have a change in eligibility for the Advanced Premium Tax Credit (APTC) or in cost-sharing eligibility	Letter from the Federal Marketplace on letterhead

## 6. Permanent Move

Enrollment period: Within 60 days AFTER the qualifying event

Event	Documentation
I gained access to new health plan options because of a permanent move	<ul> <li>ONE of the following:</li> <li>Driver's license</li> <li>State ID</li> <li>Utility bill</li> <li>Property tax bill</li> <li>Rental, lease or mortgage agreement</li> <li>Vehicle registration</li> <li>USPS "change of address" receipt or documentation</li> <li>AND</li> <li>Either proof of at least one day of minimum essential coverage in the past 60 days before the permanent move or has lived outside the US (or a US territory) at the time of the permanent move</li> </ul>

## 7. Current Policy Ending

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event

Event	Documentation
My current policy is ending on a non-calendar year end date (a date other than December 31)	<ul> <li>Discontinuation notice</li> <li>State continuation notice</li> <li>COBRA notice</li> <li>Letter from other insurer on insurer letterhead</li> <li>Carrier coverage cancellation notice or certificate of creditable coverage</li> <li>Renewal letter from carrier or written verification from producer/agent</li> </ul>

## 8. Other

Enrollment period: Within 60 days BEFORE OR AFTER the qualifying event, depending on the event

Event	Documentation
OTHER EXCEPTIONAL CIRCUMSTANCES	Proof of the triggering event and the date of the triggering event
LOST MEDICAID PREGNANCY COVERAGE	<ul> <li>Recent Medicaid/CHIP denial confirming application was submitted within open enrollment</li> <li>Renewal letter from insurer</li> <li>Written verification from producer</li> </ul>
LOST MEDICAID'S MEDICALLY NEEDY COVERAGE	Proof of loss of coverage
BEGINNING OR CONCLUDING SERVICE IN AMERICORPS PROGRAMS	<ul> <li>Certificate of Release or Discharge from Active Duty</li> <li>Valid Military ID</li> </ul>



## **EXAMPLES**

**Qualifying Event: Marriage** 

**Qualifying Event: New Baby** 

**Qualifying Event: Job Loss** 



## **Qualifying Event: Marriage**

- Pete and Allison get married
- They both apply for coverage

What document do they include with their special enrollment application?



**Qualifying Event: Marriage** 

They should submit **ONE** document from this list:

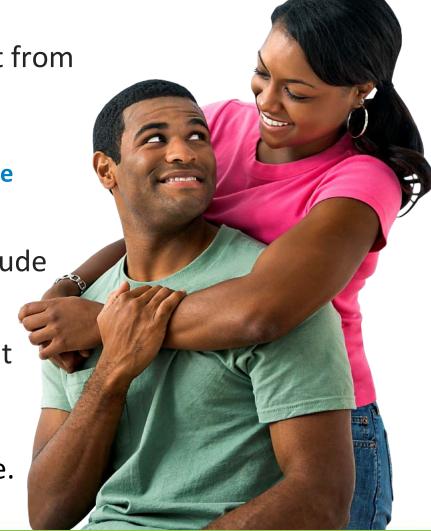
Marriage license or certificate

Domestic partner affidavit or certificate

Civil union certificate

The document submitted must include the **DATE** the event occurred.

Also, Pete or Allison must show that he or she had Minimum Essential Coverage for at least 1 day in the 60 days prior to their marriage date.



## **Qualifying Event: New Baby**

- Sara and Juan are married and have an existing policy with BCBSIL.
- Sara gives birth on August 1 to a new baby, Grace.
- Sara and Juan apply for coverage for Grace.

What document do they include with Grace's special enrollment application?

## **Qualifying Event: New Baby**

They should submit a birth certificate.

If Sara and Juan gained a dependent due to adoption or foster care, they should submit the appropriate document:

- Birth certificate that includes the name of the adopting parent(s)
- Adoption papers
- Guardianship papers
- Dependency verification letter
- Evidence of medical guardianship

The document submitted must include the **DATE** the event occurred.

## **Qualifying Event: Job Loss**



- John loses his employer based coverage due to job loss.
- He has 60 days from the loss of the coverage to select a new individual plan.

What document does John include with his special enrollment application?

## **Qualifying Event: Job Loss**



John could submit ONE document from this list:

- Letter from prior CARRIER with coverage termination date on company letterhead
- Letter from prior EMPLOYER with coverage termination date on company letterhead
- Discontinuation notice
- COBRA notice

The document submitted must include the **DATE** the event occurred.



# REMINDERS & RESOURCES FOR YOUR CLIENTS



**Online Tools and Resources** 

**The Importance of Preventive Care** 

### REMINDERS & RESOURCES FOR YOUR CLIENTS

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**Monthly Health Topics** 



**Health Assessment** 



**Cost Estimator tool** 



**Member Care Profile** 



**Blue365 Member Discounts** 



**Member Wellness Portal** 



**Life Points** 



**Special Beginnings**®

#### REMINDERS & RESOURCES FOR YOUR CLIENTS

## **The Importance of Preventive Care**

Routine health care including screenings, check-ups and patient counseling may help prevent or detect illnesses or other health problems. Preventive health services may help your clients manage their health at little or no cost to them when in network.

### **Preventive Care Services May Include:**

- **V** Blood pressure, diabetes and cholesterol tests
- **V** Cancer tests, such as mammograms and colonoscopies
- **V** Well-baby and well-child visits, from birth to age 21
- √ Vaccines, flu and pneumonia shots
- √ Care for healthy pregnancies







WHO has to affirm completion and by WHEN?

**HOW and WHERE do EXISTING PRODUCERS affirm completion?** 

**HOW and WHERE do NEW PRODUCERS affirm completion?** 



## WHY do you have to affirm completion?

Because our producers are so integral to the enrollment process, it's critical that you're fully up-to-speed so that you can assist your clients with paper or online enrollment as well as submitting documents.

## WHO has to affirm completion and by WHEN?

## Existing Producers

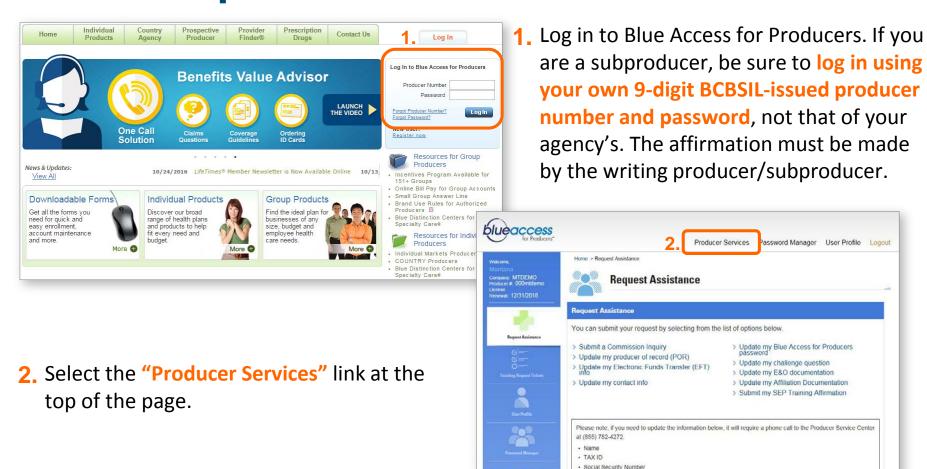
Existing BCBSIL writing Producers and Subproducers must complete the SEP training and affirm they completed it by Feb. 15, 2018. Producers will not be compensated for plan year 2018 policies if the producer of record didn't complete and affirm the SEP training by Feb. 15, 2018.

### New Producers

Producers and Subproducers onboarded after Feb. 15, 2018 must complete the SEP training and affirm they completed it within 30 days of receiving their Welcome email from our Producer Administration team. Producers will not be compensated for plan year 2018 policies if the producer of record didn't complete and affirm the SEP training within the 30-day period.

This is an annual requirement. We reserve the right to change compensation in accordance with the terms of your contract.

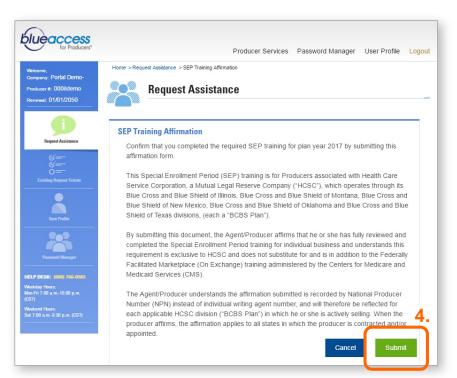
## HOW and WHERE do EXISTING PRODUCERS affirm completion?

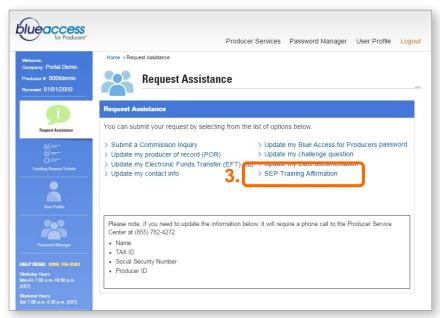


· Producer ID

## HOW and WHERE do EXISTING PRODUCERS affirm completion?

- 3. Click on "SEP Training Affirmation" link.
- **4.** Read the affirmation language and click on the green "Submit" button.





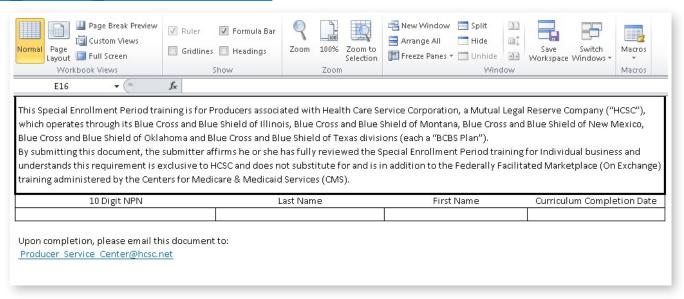
Existing Producers & Subproducers:

Be sure to affirm your training

by Feb. 15, 2018

## HOW and WHERE do NEW PRODUCERS affirm completion?

Newly contracted producers and onboarded subproducers will be sent a Welcome email that will include a link to the SEP training and a Microsoft<sup>™</sup> Excel<sup>™</sup> spreadsheet for affirming the completion of the training. The Excel file has only four fields that should be completed and sent back to our Producer Administration team via email at Producer Service Center@hcsc.net.



New Producers & Subproducers Onboarded after Feb. 15, 2018: Affirm your training within 30 days of receiving your Welcome Email.



## **ACCESSING SEP MATERIALS**



- 2018 BCBSIL Off Exchange Enrollment Application in English & Spanish
- Required Documentation Guide (for Producers, not Consumers)
- Required Documentation Flier (for Consumers)



## end of training

# THANK YOU for your time & attention

